

100 Point Daily Success Tracker



Name:		Date:				
Year Goal:		Closed:				
Difference:		Pending:				
Task	Point Value	Total		Life Points	Point Value	Total
Update Zillow Profile	MUST			Read Book (30 min+)	10	
Update Team Leads In FUB	MUST			Watch YouTube Video/Listen to Podcast	10	
Team Meeting	10			Exercise (20 min+)	20	
Team Training	10			Office by 9am	10	
Social Media Post (Video)	10					
Social Media Post (No Video)	5			Business Related Phone Calls or Texts	Point Value	Total
Social Media Story 3x	5			Leads	1	
Past Client Touch	2			Sphere	1	
Offer Written	10			Current Client FU	1	
Listing Appointment	25			New Conversations	1	
Buyer Appointment	15					
First Showing W/ Buyer	10			Total Conversations		
Closing	25					
Pop By	5			Total Points =		
Video to Database	10					
Receive Past Client Review	5					
Team Leader Check In	5					
30 Minute Role Play	10					
Ask For Referral	2					
FFM or NSA Zoom Event/Training	15					
Mailing	10					
Door Knocking (1 Point Each Door)	1					
Coffee, Lunch, Dinner	15					
Complete CRM FU Task	1					