

100 Point Daily Success Tracker



Name:	Date:				
Year Goal:	Closed:				
Difference:	Pending:				
Task	Point Value	Total	Life Points	Point Value	Total
Update Zillow Profile	MUST		Read Book (30 min+)	10	
Update YLOPO Leads in Chime	MUST		Watch YouTube Video/Listen to Podcast	10	
Team Meeting	10		Exercise (20 min+)	20	
Team Training	10		Office by 9am	10	
Social Media Post (Video)	10				
Social Media Post (No Video)	5		Business Related Phone Calls or Texts	Point Value	Total
Social Media Story 3x	5		Leads	1	
Past Client Touch	2		Sphere	1	
Offer Written	10		Current Client FU	1	
Listing Appointment	25		New Conversations	1	
Buyer Appointment	15				
First Showing W/ Buyer	10		Total Conversations		
Closing	25				
Pop By	5		Total Points =		
Video to Database	10				
Receive Past Client Review	5				
Team Leader Check In	5				
30 Minute Role Play	10				
Ask For Referral	2				
FFM or NSA Zoom Event/Training	15				
Mailing	10				
Door Knocking (1 Point Each Door)	1				
Coffee, Lunch, Dinner	15				
Complete CRM FU Task	1				